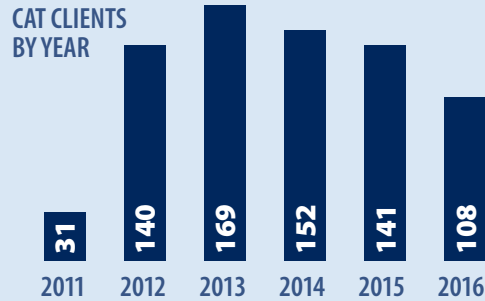


Capital Access Team 2016 Economic Impacts

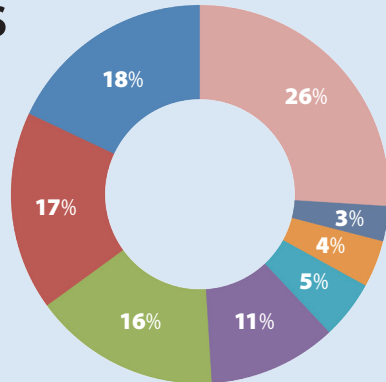
CAT Clients

142 Leads
108 Engaged
76% Engagement



Top Industry Sectors

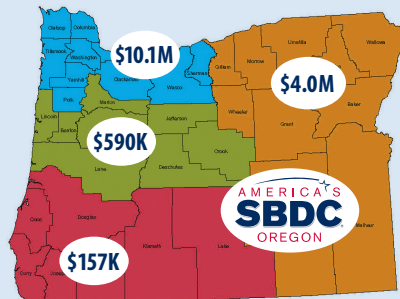
- 18% Manufacturing
- 17% Accommodation and Food Services
- 16% Retail Trade
- 11% Other Services
- 5% Health Care
- 4% Agriculture
- 3% Wholesale Trade
- 26% Other



CAT Regions

6 New Business Starts
\$19,372 Capital Formation Per Business Advising Hour

64 Jobs Created
\$464,387 Average Deal Size



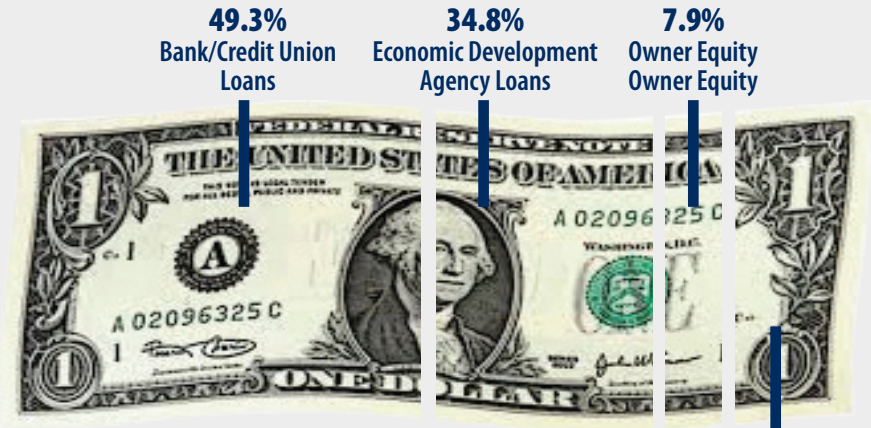
Efficacy Metrics

29% 41/142 Completed CAT Process

78% 32/41 Funded Of Those Completed

767 Total CAT Client Advising Hours

Economic Impacts



Non-Trad Lender **2.9%** | Seller Contract **1.7%** | Angel Investor **1.5%**
Friends/Family **0.82%** | Crowdfunding **0.43%** | Grants **0.41%**

CAT Team 2016 Capital Formation \$14,860,370
[39% of OSBDCN's total 2016 Capital Formation of \$37,849,933]

Return On Investment

106X **\$106** returned for every program dollar invested